

Fall 2019 Area Director Visits Reported to WHQ (12/01/2019)

FINAL RESULTS FOR FALL 2019

Goal for each Area is 75% of club base by Nov 30

Division	Area	Area Director	Base	GOAL	ACTUAL	Met Goal?	% Base	% Clubs
A	11	Kimberly Winborne	4	3	4	YES	100%	100%
A	12	Jeanna Lee	6	5	6	YES	100%	100%
A	13	Jermaine Lewis	4	3	4	YES	100%	100%
A	14	Brandon Rudoff	5	4	5	YES	100%	100%
A	15	District Support	6	5	6	YES	100%	100%
B	21	Beth Offenbacher	4	3	3	YES	75%	75%
B	22	Tamara Hamilton	4	3	4	YES	100%	100%
B	23	Gwen Washington	4	3	3	YES	75%	75%
B	24	Larry Mullaly	6	5	6	YES	100%	100%
C	31	Kelly Perl	3	3	3	YES	100%	100%
C	32	Dawn Ellis	4	3	4	YES	100%	100%
C	33	Julia Farr	5	4	5	YES	100%	100%
C	34	Lolita Worthy	5	4	5	YES	100%	100%
D	41	Don Hutchins	4	3	4	YES	100%	100%
D	42	Yvonne Clarke	5	4	5	YES	100%	100%
D	43	Charita Brent	4	3	4	YES	100%	100%
D	44	Tommy Walker	4	3	4	YES	100%	100%
E	51	Michelle Watkins	4	3	4	YES	100%	100%
E	52	Ginamarie DeMilio	4	3	4	YES	100%	100%
E	53	Kevin Bembridge	4	3	4	YES	100%	100%
E	54	Barbara Linsmeier	5	4	5	YES	100%	100%
F	61	Richard Webster	6	5	6	YES	100%	100%
F	62	Gary Skyers	5	4	5	YES	100%	100%
F	63	Bruce Schrieber	4	3	4	YES	100%	100%
F	64	Bipin Gyawali	4	3	4	YES	100%	100%

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DIVISION A: Goal for each Area is 75% of club base by Nov 30

Division	Area	Club Name	Club #	Visited	Statistics	
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A	11	Helmsmen	2412	YES	July Base	4	
A	11	New Generation	4857	YES	Fall Goal	3	
A	11	PENTAF	2014	YES	Actual Visits	4	
A	11	Pentagon Legacy	3614465	YES	Met Goal?	YES	
						% of Base	100%

100%

A	12	Alexandria Health Dept	4790013	YES	July Base	6
A	12	LUCKY	3231	YES	Fall Goal	5
A	12	Orators of Infrastructure	5739069	YES	Actual Visits	6
A	12	Park Center	8095	YES	Met Goal?	YES
A	12	Spirited Speakers	1254	YES	% of Base	100%
A	12	Storymasters	6923727	YES		

100%

A	13	Bloomberg BNA	8666	YES	July Base	4	
A	13	Booz Allen Hamilton	918991	YES	Fall Goal	3	
A	13	DEA Surround Sound	818475	YES	Actual Visits	4	
A	13	TSA Tackling Speaking	1563585	YES	Met Goal?	YES	
						% of Base	100%

100%

A	14	Anchor	1110	YES	July Base	5
A	14	Crystal City Evening	9368	YES	Fall Goal	4
A	14	Crystal Clear Speakers	1388469	YES	Actual Visits	5
A	14	Five Star	9623	YES	Met Goal?	YES
A	14	MBC Making Better Consult	3287370	YES	% of Base	100%

100%

A	15	Capital Superior Speakers	5663438	YES	July Base	6
A	15	Great Communicators	9378	YES	Fall Goal	5
A	15	IDA	3079932	YES	Actual Visits	6
A	15	Mark Center Evening	444630	YES	Met Goal?	YES
A	15	SPACE	6097909	YES	% of Base	100%
A	15	Toungue Tied Trainers	3831982	YES		

100%

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DIVISION B: Goal for each Area is 75% of club base by Nov 30

Division	Area	Club Name	Club #	Visited	Statistics		
B	21	Challenger	1642	YES	July Base	4	
B	21	Deloitte Rosslyn	5053169	NO	Fall Goal	3	
B	21	First Edition	7032	YES	Actual Visits	3	
B	21	State Of Speaking	3248	YES	Met Goal?	YES	
						% of Base	75%

B	22	A.R.C.	4427578	YES	July Base	4	
B	22	Ballston	596358	YES	Fall Goal	3	
B	22	Que Pasa	3833753	YES	Actual Visits	4	
B	22	Toast Of Arlington	7769	YES	Met Goal?	YES	
						% of Base	100%

100%

B	23	Bluemont Trail	4732042	YES	July Base	4	
B	23	N.R.E.C.A. Power Speakers	839725	NO	Fall Goal	3	
B	23	Raise Your Glass	1526172	YES	Actual Visits	3	
B	23	SALT Seasoned & Aspiring Leaders	3953561	YES	Met Goal?	YES	
						% of Base	75%

B	24	DTM Masters	4054648	YES	July Base	6
B	24	ETRADE	6588410	YES	Fall Goal	5
B	24	Free And Wild	8907	YES	Actual Visits	6
B	24	Gartner Arlingtoasters	7445827	YES	Met Goal?	YES
B	24	Gilbane	7104057	YES	% of Base	100%
B	24	J-Talkers	981613	YES		

100%

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DIVISION C: Goal for each Area is 75% of club base by Nov 30

Division	Area	Club Name	Club #	Visited	Statistics	
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C	31	Energy	4572	YES	July Base	3
C	31	F.A.A. Speechmasters	2996	YES	Fall Goal	3
C	31	U.S.D.A.	3294	YES	Actual Visits	3
					Met Goal?	YES
					% of Base	100%

100%

B	32	F.C.C.	3740	YES	July Base	4
B	32	Potomac Center	3615	YES	Fall Goal	3
B	32	Speak Up	727	YES	Actual Visits	4
B	32	SPICE	1472420	YES	Met Goal?	YES
					% of Base	100%

100%

C	33	H.U.D.	1795	YES	July Base	5
C	33	New Southwest	3314	YES	Fall Goal	4
C	33	O.C.C. Speakeasies	4093	YES	Actual Visits	5
C	33	Smithsonian	4951	YES	Met Goal?	YES
C	33	Smokey's Speakers	4822356	YES	% of Base	100%

100%

C	34	Federal Center Southwest	651	YES	July Base	5
C	34	H.H.S.	1746884	YES	Fall Goal	4
C	34	NASA	34	YES	Actual Visits	5
C	34	Patriot Plaza 3	4685184	YES	Met Goal?	YES
C	34	School Street	8072	YES	% of Base	100%

100%

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DIVISION D: Goal for each Area is 75% of club base by Nov 30

Division	Area	Club Name	Club #	Visited	Statistics	
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D	41	Bolling	3308	YES	July Base	4	
D	41	C.G.H.Q.	1054662	YES	Fall Goal	3	
D	41	DIALoguers	1149	YES	Actual Visits	4	
D	41	N.R.L. Forum	3614	YES	Met Goal?	YES	
						% of Base	100%

100%

D	42	Eastern Market	7327274	YES	July Base	5
D	42	Kohoutek	611	YES	Fall Goal	4
D	42	Komen	8714	YES	Actual Visits	5
D	42	Lone Star	7787	YES	Met Goal?	YES
D	42	U.P.O. Community Leaders	2909745	YES	% of Base	100%

100%

D	43	Capitol Hill	1460	YES	July Base	4	
D	43	Capitol Riverfront	6501324	YES	Fall Goal	3	
D	43	D.C. Stars and Bars	1346349	YES	Actual Visits	4	
D	43	Library of Congress	4103	YES	Met Goal?	YES	
						% of Base	100%

100%

D	44	Federal	1037	YES	July Base	4	
D	44	Pathfinders	628184	YES	Fall Goal	3	
D	44	Personnelly Speaking	4184	YES	Actual Visits	4	
D	44	Trident	4343577	YES	Met Goal?	YES	
						% of Base	100%

100%

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DIVISION E: Goal for each Area is 75% of club base by Nov 30

Division	Area	Club Name	Club #	Visited	Statistics	
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E	51	Andrews	2184	YES	July Base	4	
E	51	Maple Springs Baptist	3278350	YES	Fall Goal	3	
E	51	Saint Margaret's Achievers	1306291	YES	Actual Visits	4	
E	51	SAM FOX	18	YES	Met Goal?	YES	
						% of Base	100%

100%

E	52	Chesapeake	7218	YES	July Base	4	
E	52	Park Place	1181573	YES	Fall Goal	3	
E	52	Patuxent River	1081	YES	Actual Visits	4	
E	52	Talk of The Town	9410	YES	Met Goal?	YES	
						% of Base	100%

100%

E	53	B.E.A.	8642	YES	July Base	4	
E	53	Fast Forward	1051517	YES	Fall Goal	3	
E	53	Presidential Speakers	3213	YES	Actual Visits	4	
E	53	Suitland Federal	3349	YES	Met Goal?	YES	
						% of Base	100%

100%

E	54	Calvert	1071664	YES	July Base	5
E	54	New Creation	4684427	YES	Fall Goal	4
E	54	Oxon Hill	3955858	YES	Actual Visits	5
E	54	Preserve Grit and Soul	7495232	YES	Met Goal?	YES
E	54	Waldorf	4304455	YES	% of Base	100%

100%

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DIVISION F: Goal for each Area is 75% of club base by Nov 30

Division	Area	Club Name	Club #	Fall Visit	Statistics	
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F	61	D.H.A. Skyline Voices	7392739	YES	July Base	6
F	61	Defense Health Headquarters	3001218	YES	Fall Goal	5
F	61	Dynamic Speakers	6880824	YES	Actual Visits	6
F	61	Network Express	2945	YES	Met Goal?	YES
F	61	NOVA	4817	YES	% of Base	100%
F	61	Speak-NG	3312193	YES		

100%

F	62	Annandale	3122	YES	July Base	5
F	62	Burgay	1218929	YES	Fall Goal	4
F	62	GUTS	5986	YES	Actual Visits	5
F	62	Helen Burkett	3551	YES	Met Goal?	YES
F	62	Mount Pleasant Baptist	4640755	YES	% of Base	100%

100%

F	63	ASCO Speak EZ	1322550	YES	July Base	4
F	63	N.S.F.	6678085	YES	Fall Goal	3
F	63	U.S.P.T.O.	2540	YES	Actual Visits	4
F	63	Voices of SHRM	8211	YES	Met Goal?	YES
					% of Base	100%

100%

F	64	Alexandria Treetop Speakers	2018	YES	July Base	4
F	64	City of Alexandria	3123789	YES	Fall Goal	3
F	64	Old Town	5734	YES	Actual Visits	4
F	64	Reingold	6987993	YES	Met Goal?	YES
					% of Base	100%

100%